

CITY OF YPSILANTI DDA OPERATIONS AND FINANCE COMMITTEE Wednesday, March 13, 2024 @ 8:30 AM Council Chambers

One South Huron, Ypsilanti, MI 48197

<u>Launch Meeting - Zoom</u>

- 1. CALL TO ORDER
- 2. ROLL CALL
 - A. ANDY FRENCH
 PAUL AJLOUNY
 BRYAN FOLEY
 EMMY MAURER (C)

PATTON DOYLE MALISSA GILLETT GERRY KREINER

- 3. AGENDA APPROVAL
- 4. APPROVAL OF MINUTES
 - A. 2-9-24 Minutes
- 5. PUBLIC COMMENT (3 MINUTES)
- 6. FINANCIAL REPORT
 - A. Financial Report
- 7. **NEW BUSINESS**
 - A. Depot Town RFQ Review
- 8. PROPOSED BUSINESS
- 9. PUBLIC COMMENT (3 MINUTES)
- 10. ADJOURNMENT



MINUTES OPERATIONS AND FINANCE COMMITTEE MEETING 8:30 AM - January 10, 2023

City Council Chambers - 1 S. Huron St.

1. CALL TO ORDER

2. ROLL CALL

PAUL AJLOUNY P BRYAN FOLEY P
MALISSA GILLETT P GERRY KREINER (8:50a) P

EMMY MAURER P

3. AGENDA APPROVAL

Andy French motioned to approve the agenda. Paul Ajlouny supported the motion. Motion Carried - unanimous.

4. APPROVAL OF MINUTES

Bryan Foley motioned to approve the January 10, 2024 meeting minutes and Patton Doyle supported the motion. Motion carried - unanimous.

- 5. PUBLIC COMMENT (3 MINUTES EACH) none.
- 6. FINANCIAL REPORT

A. Financial Report

Staff provided a quick financial report. A big change was that staff has finally been able to pay the landscaping contractor in full. It is not reflected in the report, as the payment is in process.

7. NEW BUSINESS

A. FY 2024/25 Budget Amendments

Staff pointed out that the budget increase for Downtown Waste Management increased to account for cleaning services. Staff has concerns, as the program is operating at a rather heavy loss, but does not think that increasing prices for businesses is the answer. Removing the cleanup services is also not the answer. Usership needs to increase and staff needs to follow up on businesses who are using the enclosures without paying. Another option would be a special assessment to cover the cost. Malissa Gillett asked about increase of holiday light increase for Downtown and West Cross. Staff would like to put out an RFP or have room to create a holiday lighting plan.

Andy asked about solar grants in Downtown. Staff stated that these were a carryover from the last fiscal year. The previous director had earmarked the funds to applicants, and staff would like to give these applicants a chance to finish out their projects. Staff would put a deadline to use the funds by the end of FY 24/25. There are not good records of who the former director had earmarked, and staff will need to do further digging.

There should be only 25k for community health Downtown. Staff agreed, will check in on why this line item was not used for the overnight warming shelter. This will be changed to 25k.

Andy French suggested that the amended budget have footnotes or an executive summary explaining line items that are carried over.

Depot town:

Depot Town expressed an interest in closing the community health line item. The police refund is ending, and they have fulfilled the agreement for supporting the daytime warming shelter.

Patton Doyle believes the account should still have a budget, even if the DDA does not support the warming shelter, for other community health items. At least \$5,000 from Depot Town, and amounts carried over from last year in the other districts.

Patton Doyle motioned to recommend the Community Health Line item stand at \$5,000 in Depot Town, \$25,000 in West Cross, and \$50,000 Downtown. Malissa Gillett supported the motion. Yes: 5 (Ajlouny, Gillett, Kreiner, Doyle) No: (Maurer, French, Foley). Motion passed.

Andy French left the meeting at 9:55am. He had another meeting at 10am.

Staff explained that Andy French was comfortable at \$15,000 for TIF Capital line item. Staff described the line item. Patton Doyle believes that there should be more flexibility with that account. He suggested we leave that at \$30,000.

W. Cross

The committee discussed extending the solar grant fund in W. Cross. There has not been very much interest. Is it worth budgeting these dollars into the next FY? Patton Doyle suggested removing the Solar Grant budget, but to allow solar projects through the Facade and Rehab grants. If the interest exceeds the budget, we can take another look at it.

Patton Doyle motioned to recommend the Budget Amendments for fiscal year 2024/25 with the discussed changes. Paul Ajlouny supported the motion. Motion passed - unanimous.

B. West Cross Hanging Baskets

Patton Doyle motioned to recommend approval of the West Cross hanging baskets. Gerry Kreiner supported the motion. Motion passed - unanimous.

C. N. Huron Lot Billboard

Staff needs to update the billboard. Provided costs of reinstallation of an old billboard, and cost of reprint.

Malissa Gillett proposed that First Fridays have a billboard, whether its a cost share or not TBD.

Patton Doyle motioned to recommend recovering the existing Ypsi billboard, or up to \$1360 to print and install a new billboard. Malissa Gillett supported the motion. Motion passed - unanimous.

8. PROPOSED BUSINESS

Staff informed the committee that we are planning to have a request for a brownfield at the next meeting for 136 N. Washington Street.

- 9. PUBLIC COMMENT (3 MINUTES) -none.
- **10. ADJOURNMENT Meeting adjourned at 10:37am.**

Downtown Development Authority

Fiscal Year Revenues Operating TIF Revenue Subtotal Expenditures Operating	\$	42,731 374,046 416,777	\$ \$	31,036 420,750 451,786	\$ \$	59,122 70,571
Operating TIF Revenue Subtotal Expenditures		374,046	<u>i</u>	420,750		
TIF Revenue Subtotal Expenditures		374,046	<u>i</u>	420,750		
Revenue Subtotal Expenditures	\$		 \$		<u>.</u>	70,571
Expenditures	\$	416,777	\$	451,786	Ċ	
•					Ą	129,693
Operating						
	\$	4,156	\$	6,655	\$	3,934
TIF	\$	406,407	\$	366,392	\$	238,158
Expenditure Subtotal	\$	410,563	\$	373,047	\$	242,092
Surplus/(Loss)	\$	6,214	\$	78,739	\$ ((112,399)
– – – Memo: General Fund Balances			l			
Starting Fund Balance	\$	352,734	 \$	358,948	\$	358,948
Current Year Surplus/(Loss)	Ą	6,214	7	78,739	Ą	(112,399)
Ending Fund Balance	\$	358,948	<u>\$</u>	437,687	\$	246,549

DOWNTOWN REVENUE	413		ACTUAL	PI	ROJECTED	AC	TUAL YTD	
FISCAL YEAR		:	2022/23		2023/24		2023/24	
TOTAL REVENUE		\$	416,777	\$	451,786	\$	129,693	\$ -
OPERATING REVENUE (1.8282 mils)	_							
CURRENT PROPERTY TAXES	413-4-7230-402-00		26,974		30,000		31,723	
DELINQUENT PROPERTY	413-4-7230-420-01		11		10			
INTEREST ON CURRENT TAXES	413-4-7230-445-02		19		25		160	
INTEREST ON DELINQUENT TAXES	413-4-7230-445-05		1		1			
INTEREST EARNINGS	413-4-7230-664-00		11,383		1,000		7,239	
MISCELLANEOUS REVENUE	413-4-7230-694-01		4,344		-			
COUNTY GRANT							20,000	
		\$	42,731	\$	31,036	\$	59,122	\$ -
TIF REVENUE								
TIFA REIMB PA 86 S17	413-4-7231-410-00		18,732		15,000			
CURRENT TIFA TAXES	413-4-7231-439-01		292,293		375,000			
DDA OFFICER REFUND			12,750		12,750			
DOWNTOWN GARBAGE COLLECTION			19,866		18,000		12,332	
LOCAL COMMUNITY STABILIZATION							18,239	
MISCELLANEOUS REVENUE			30,405				40,000	
		\$	374,046	\$	420,750	\$	70,571	\$ -

note: county reimbursement - 20k

DOWNTOWN EXPENDITURES		ACTUAL		OJECTED		TUAL YTD	REI	MAINING
FISCAL YEAR		2022/23	2	2023/24	;	2023/24	BL	IDGETED
TOTAL EXPENDITURES		\$ 410,563	\$	373,047	\$	242,092		
OPERATING EXPENDITURES		į						
OFFICE SUPPLIES	413-7-7230-728-00	684		600		132		468
POSTAGE	413-7-7230-730-00	i		200		-		200
OPERATING SUPPLIES	413-7-7230-757-00	79		300		237		63
AUDIT FEES	413-7-7230-807-00	508		600		490		110
CONTRACTUAL SERVICES	413-7-7230-818-00	931		200		-		200
GENERAL LIABILITY	413-7-7230-822-10	- i		300		798		(498)
LEGAL SERVICES	413-7-7230-826-10	413		1,000		1,069		(69)
TELEPHONE/INTERNET	413-7-7230-853-00	777		650		506		144
CONFERENCES AND WORKSHOPS	413-7-7230-864-01	263		510		447		63
PRINTING AND PUBLISHING	413-7-7230-900-00	450		2,040		255		1,785
MEMBERSHIPS AND DUES	413-7-7230-958-00	53		255				255
		\$ 4,156	\$	6,655	\$	3,934	\$	2,721
TIF EXPENDITURES		į						-
IGA 20%		71,039		62,962				62,962
ADMIN CONTRACT		38,760		29,580				29,580
TIF/CAPITAL IMPROV	413-7-7231-820-00	35,178		30,000		56,823		(26,823)
IRRIGATION SYSTEM		199		200		43		157
STREETSCAPE MAINTENANCE	413-7-7231-820-02	12,506		20,000		38,231		(18,231)
WASTE MANAGEMENT	413-7-7231-820-03	33,835		22,000		21,059		941
DTE ELECTRIC BILL		182		150		46		104
HOLIDAY LIGHTING & MAINTENANCE*	413-7-7231-820-06	4,516		7,500		9,639		(2,139)
SPECIAL EVENT CONTRIBUTION	413-7-7231-965-05	9,500		15,000		13,450		1,550
FAÇADE GRANT	413-7-7231-965-06	38,000		20,000		10,000		10,000
SOLAR GRANT		- j		10,000		10,000		-
COMMUNITY HEALTH		- !		50,000				50,000
BUILDING REHABILITATION GRANT	413-7-7231-971-27			20,000		25,000		(5,000)
MISCELLANEOUS WAGES		- i		9,000				9,000
BUSINESS RELIEF FUND		- i		70,000		\$53,867		16,133
CONTRACTUAL SERVICES		227						-
BOND PAYMENT	413-7-7231-999-20	 162,465				-		
		\$ 406,407	\$	366,392	\$	238,158	\$	128,234
Surplus or deficit		\$ 6,214	\$	78,739	\$	(112,399)		

Items not reflected in YTD:

\$19480 to be reimbursed from County for Holiday lights
Yiftee reimbursement from GameAbove Yet to be calculated

Other Notes:

photographer

Downtown Development Authority

DEPOT TOWN		ACTUAL PROJECTED		ROJECTED	AC	ACTUAL YTD		
Fiscal Year	2	.022/23	2	2023/24		2023/24		
Revenues			i					
Operating	\$	9,530	\$	8,510	\$	8,392	\$	-
TIF		120,350	!	121,574		1,236		-
Revenue Subtotal	\$	129,879	\$	130,084	\$	9,628	\$	-
Expenditures			!					
Operating	\$	2,143	\$	2,670	\$	2,351	\$	-
TIF	\$	90,607	; \$	204,717	\$	91,979	\$	-
Expenditure Subtotal	\$	92,750	\$	207,387	\$	94,330	\$	-
Surplus/(Loss)	\$	37,129	\$	(77,303)	\$	(84,702)	\$	-
 Memo: General Fund Balances			l					
Starting Fund Balance	\$	219,068	\$	256,197	\$	256,197		
Current Year Surplus/(Loss)	\$	37,129	\$	(77,303)	\$	(84,702)		
Ending Fund Balance	\$	256,197	\$	178,894	\$	171,495		
			ļ					
Unpaid Grants			i					

DEPOT TOWN REVENUE FISCAL YEAR	275	-	ACTUAL 2022/23		ECTED 3/24	 UAL YTD 023/24	
TOTAL REVENUE		\$	129,879	\$ 13	0,084	\$ 9,628	\$ -
OPERATING REVENUE (1.8282 mils)			į				
CURRENT PROPERTY TAXES	275-4-7290-402-00		3,773		8,000	6,467	
INTEREST ON CURRENT TAXES	275-4-7290-445-02		i		10	7	
INTEREST EARNINGS	275-4-7290-664-01		5,756		500	1,918	
MISCELLANEOUS REVENUE	275-4-7270-694-01		!				
		\$	9,530	\$	8,510	\$ 8,392	\$ -
TIF REVENUE			į.				
DDA OFFICER REFUND			6,000		6,000	0	
MISCELLANEOUS REVENUE	275-4-7291-410-00		0				
TIFA REIMBURSE PA 86 S17			i			1,236	
CURRENT TIFA TAXES	275-4-7291-674-43		114,350	1	15,574	 0	
		\$	120,350	\$ 12	1,574	\$ 1,236	\$ -

DEPOT TOWN EXPENDITURES			ACTUAL		PROJECTED	4	ACTUAL YTD	REMAINING		
FISCAL YEAR			2022/23		2023/24		2023/24	В	JDGETED	
TOTAL EXPENDITURES		\$	92,750.10	\$	207,387.00	\$	94,330.24			
OPERATING EXPENDITURES			ł							
OFFICE SUPPLIES	275-7-7290-728-00		124		280		53		227	
POSTAGE	275-7-7290-730-00		- !		140				140	
OPERATING SUPPLIES	275-7-7290-757-00		41		140		229		(89)	
AUDIT FEES	275-7-7290-807-00		260		250		270		(20)	
CONTRACTUAL SERVICES	275-7-7290-818-00		806		200		-		200	
GENERAL LIABILITY	275-7-7290-822-10		!		100		438		(338)	
LEGAL SERVICES	275-7-7290-826-10		198		500		785		(285)	
TELEPHONE	275-7-7290-853-00		293		140		191		(51)	
CONFERENCES AND WORKSHOPS	275-7-7290-864-01		121		280		245		35	
PRINTING AND PUBLISHING	275-7-7290-900-00		217		500		140		360	
MEMBERSHIPS AND DUES	275-7-7290-958-00		84		140		-		140	
		\$	2,143	\$	2,670	\$	2,351	\$	319	
TIF EXPENDITURES									-	
IGA 20%			21,670		22,797				22,797	
ADMIN CONTRACT	275-7-7291-818-00		21,143		13,920				13,920	
STREETSCAPE MAINTENANCE	275-7-7291-820-02		5,881		15,000		30,563		(15,563)	
HOLIDAY LIGHTING & MAINTENANCE	275-7-7291-820-06		1,016		5,000		10,605		(5,605)	
SPECIAL EVENT CONTRIBUTION			6,300		7,500		6,500		1,000	
COMMUNITY HEALTH			- !		6,000				6,000	
FAÇADE GRANT	275-7-7291-965-06				5,000				5,000	
BUILDING REHABILATION GRANT	275-7-7291-971-27		- i		-				-	
MISCELLANEOUS WAGES			- İ		4,500				4,500	
TIF/CAPITAL IMPROV	275-7-7291-974-01		34,354		25,000		19,234		5,766	
INFRASTRUCTION CAPITAL PROJECTS	275-7-7291-991-00				100,000		25,015		74,985	
CONTRACTUAL SERVICES			125						-	
MISCELLANEOUS EXPENSE			118						-	
DTE BILL							62			
Surplus or Deficit		\$ \$	90,607 37,129	\$ \$	204,717 (77,303)	\$ \$	91,979 (84,702)	\$	112,800	

Items not reflected in YTD:

\$5300 to be reimbursed from County for Holiday lights Yiftee reimbursement from GameAbove Yet to be calculated

Downtown Development Authority

General Fund Balances and Operating Details

WEST CROSS	ACTUAL	PROJECTED	ACTUAL YTD	
Fiscal Year	2022/23	2023/24	2023/24	
Revenues		l I		
Operating	\$ 20,599	\$ 11,322	\$ 20,335	\$ -
TIF	143,100	131,016	1,236	
Revenue Subtotal	\$ 163,699	\$ 142,338	\$ 21,571	\$ -
Expenditures				
Operating	1,043	3,326	1,449	-
TIF	97,251	188,016	25,657	-
Expenditure Subtotal	\$ 98,294	\$ 191,342	\$ 27,106	\$ -
Surplus/(Loss)	\$ 65,404	\$ (49,004)	\$ (5,535)	\$ -
 Memo: General Fund Balances] 		
Starting Fund Balance	\$ 295,656	\$ 361,060	\$ 361,060	
Current Year Surplus/(Loss)	65,404	(49,004)	(5,535)	
Ending Fund Balance	\$ 361,060	\$ 312,056	\$ 355,525	\$ -
Memo: Accrued Liabilities			•	-
Unpaid Grants	\$ -			
-		•		

WEST CROSS REVENUE FISCAL YEAR			ACTUAL 2022/23	PROJECTED 2023/24		TUAL YTD 023/24	
TOTAL REVENUE		\$	163,699	\$	142,338	\$ 21,571	\$ -
OPERATING REVENUE (1.8282 mils)							
CURRENT PROPERTY TAXES	275-4-7270-402-00		14,814		11,282	11,173	
PERSONAL PROP TAX REIMBURSE	275-4-7270-402-05		0		20		
DELINQUENT PERSONAL PROPERTY	275-4-7270-420-01		18		20	5	
INTEREST ON CURRENT TAXES	275-4-7270-445-02		9			6	
INTEREST ON DELINQUENT TAXES	275-4-7270-445-05		1			1	
INTEREST EARNINGS	275-4-7270-664-00		5,756			1,744	
MISCELLANEOUS REVENUE	275-4-7270-694-01					7,406	
		\$	20,599	\$	11,322	\$ 20,335	\$ -
TIF REVENUE							
TIFA REIMB PA 86 S17	275-4-7271-410-00		6,994		4,500	1,236	
YDDA OFFICER REFUND			8,192		6,250	0	
CURRENT TIFA TAXES	275-4-7271-439-02		127,914		120,266	0	
		\$	143,100	\$	131,016	\$ 1,236	\$ -

WEST CROSS EXPENDITURES			ACTUAL		PROJECTED		ACTUAL YTD		AINING
FISCAL YEAR		2	2022/23		2023/24	2	023/24		
TOTAL EXPENDITURES		\$	98,294	\$	191,342	\$	27,106		
OPERATING EXPENDITURES			i						
OFFICE SUPPLIES	275-7-7270-728-00		92		210		55		155
POSTAGE	275-7-7270-730-00		- ¦		105				105
OPERATING SUPPLIES	275-7-7270-757-00		31		105		98		7
AUDIT FEES	275-7-7270-807-00		130 l		155		202		(47)
CONTRACTUAL SERVICES	275-7-7270-818-00		385		100				100
GENERAL LIABILITY	275-7-7270-822-10				891		328		563
LEGAL SERVICES	275-7-7270-826-10		- 1		500		440		60
TELEPHONE	275-7-7270-853-00		57 l		105		37		68
CONFERENCES AND WORKSHOPS	275-7-7270-864-01		109		210		184		26
PRINTING AND PUBLISHING	275-7-7270-900-00		177		840		105		735
MEMBERSHIPS AND DUES	275-7-7270-958-00		63		105		-		105
		\$	1,043	\$	3,326	\$	1,449	\$	1,877
TIF EXPENDITURES			i						-
IGA 20%			22,649		24,016		-		24,016
ADMIN CONTRACT	275-7-7271-818-00		22,871		14,500		-		14,500
STREETSCAPE MAINTENANCE	275-7-7271-820-02		6,116		10,000		7,641		2,359
HOLIDAY LIGHTING & MAINTENANCE*	275-7-7271-820-06		1,000		5,000		1,400		3,600
SPECIAL EVENT CONTRIBUTION	275-7-7271-965-05		5,000		5,000		3,000		2,000
SOLAR			10,000		20,000		-		20,000
FAÇADE GRANT			8,661		15,000		-		15,000
BUILDING REHABILATION GRANT	275-7-7271-971-27		5,000		15,000		-		15,000
MISCELLANEIOUS WAGES			- !		4,500		-		4,500
TIF/CAPITAL IMPROV	275-7-7271-820-00		15,954		25,000		13,616		11,384
INFRASTRUCTURE CAPITAL IMPROVEMENTS			i		50,000		-		50,000
		\$	97,251	\$	188,016	\$	25,657	\$	162,359

Items not reflected in YTD:

Yiftee reimbursement from GameAbove Yet to be calculated



Depot Town Plaza

Bid Opening - Tally Sheet March 8 2024 4:00 PM

Company	Proposal
Corissim Metz Andriese Associates	\$29,100
Chrissim Metz Andriese Associates SMITHGROUP giffels webster MCHENNA	\$30,450 \$32,813
giffels webster	
MCKENNA	\$29,900
fishbech	\$ 39,000